

Open Enrollment is almost here

The countdown to the 2022 Marketplace Open Enrollment is less than a month away. As you may know, Ascension Personalized Care benefits are underwritten by US Health and Life Insurance Company. USHL will offer individual Marketplace health plans in Michigan, Indiana, and Kansas beginning Jan. 1, 2022. The Open Enrollment Period for 2022 coverage will run from Nov. 1, 2021 through Jan. 15, 2022. Make sure you are ready to go when the Marketplace opens up Nov 1.



Complete your Marketplace registration and training

All agents must complete the registration and training with CMS to sell health insurance plans on the Marketplace. Click below to view the slides "Plan Year 2022 Health Insurance Marketplace Registration and Training for New Agents and Brokers" to help you navigate through the process. This overview from CMS provides information on the Marketplace registration and training process, help desk and call center support, and agent and broker resources.

If you are interested in selling Ascension Personalized Care plans, you will need to be appointed with one of our general agencies. As a reminder, please send in the agent appointment documents early to avoid delays in processing.

[Plan year 2022 Health Insurance Marketplace registration and training](#)

Full training now available

Agents and brokers who did not complete registration and training for plan year 2021:

The full training for plan year 2022 that is required of agents and brokers who did not complete registration and training for plan year 2021 is **now available**.

Agents and brokers who completed registration and training for plan year 2021:

The training for returning agents and brokers is approximately ninety minutes long. The curriculum for the Marketplace training for returning agents and brokers consists of a self-paced review of Marketplace resources and updates. As part of the Agent Broker General Agreement, you must attest to completing the required reading and review of the materials in order for your training to be considered complete.

If you are a returning agent or broker, follow these steps to complete registration and training for plan year 2022:

- [Log in](#) to the CMS Enterprise Portal
- Update your information on your Marketplace Learning Management System (MLMS) agent/broker profile
- Complete the Marketplace training requirement
- Read and accept the applicable Marketplace Agreement(s)
- Print your 2022 Registration Completion Certificate
- Confirm your registration by using the [Registration Completion List](#)
- If you need additional assistance on this topic, contact the Marketplace Service Desk at 1-855-267-1515.

Reminder: Once FFM training is completed, please forward your certification to SalesSupport@ushealthandlife.com

Free Marketplace webinars

There is still time to register for a free Marketplace webinar. The next webinar, "Helping Consumers Apply and Enroll" will be held on Oct. 21, 2021.

To register for a Marketplace agent and broker webinar, complete the following steps:

- Log in to REGTAP. If you are new to REGTAP, select "Register as a New User." You will receive an email to confirm your account.
- Select "Training Events" from "My Dashboard."
- Click the "View" icon next to the webinar topic/title you wish to register for.
- Click the "Register Me" button.
- If you require further assistance logging in to REGTAP or registering for a webinar, contact the Registrar at 1-800-257-9520 or registrar@REGTAP.info. Assistance is available Monday through Friday from 9:00 a.m.- 5:00 p.m. EST.

Please note: Registration closes 24 hours prior to the event.

To view the webinar slides, "Help on Demand Overview" from Oct. 7, 2021, please click below. Open hours are also available for agents to join with any questions on the dates below:

- Nov. 4, 2021
- Nov. 18, 2021
- Dec. 2, 2021
- Dec. 16, 2021
- Jan. 6, 2022

[Help on demand overview](#)

Sales support department



US Health and Life Insurance Company has a dedicated sales support team to help our appointed agents. We work together with your general agent to get you appointed and ready to sell. If you have not been appointed, you will need to reach out to your general agent for the appointment link. If you need assistance with the DocuSign link, please reach out to our sales support team.

USHL also manages the payment of commissions. If you have any issues involving your commission, please contact our sales support team.

Please note: You must include your NPN number on any client application. This is a important step and must be completed in order for you to receive compensation for the enrollment.

Contact the USHL team at SalesSupport@ushealthandlife.com or call 844-828-5968.

HealthSherpa

USHL is partnering with HealthSherpa to provide enhanced direct enrollment (EDE) for Ascension Personalized Care members. HealthSherpa provides agents and consumers an easy way to shop and compare plans and enroll in a plan that is right for them.

Click on this link <http://faq.healthsherpa.com/en/articles/2862105-getting-started-guide-for-agents> to learn about the HealthSherpa platform coming soon.

[HealthSherpa Training](#)